



# Microsoft Dynamics SL for Government Contractors

# Government Contracting

Microsoft Dynamics SL is a project focused enterprise resource planning (ERP) solution with a wide variety of uses from government contracting to construction and from professional services to project manufacturing.

Companies have ever changing needs. One of the many reasons customers use Microsoft Dynamics SL is because it can support different types of business needs in parallel, unlike some solutions that focus on one industry.

Smart mid-sized businesses thrive on their ability to compete by being more agile. Your ability to implement change effectively will be largely determined by the business systems that your people use. Microsoft Dynamics SL is designed to be easy to customize and simple to use. Microsoft is committed to further enhancing Microsoft Dynamics SL. We have ambitious development objectives, and we are committed to creating solutions that provide cost effective ways of entering and accessing data across your ERP implementation.

Microsoft Dynamics SL helps Government Contractors comply with Federal Acquisition Regulations while allowing them to work with commercial entities. This provides you the opportunity to manage your indirect cost pools, giving you insight to profitability and allowing more attention to service deliverables. Microsoft Dynamics SL is built to handle your specific government contractor needs today as well as your company's future needs as you grow. (i.e. multiple fringe, overhead, G&A, etc.)

Microsoft Dynamics SL is built to work with and like the products your people are already familiar with: Microsoft Windows, Microsoft Office 365, and SharePoint. It also runs on the platforms your IT people are familiar with and trust, like Windows Server, Microsoft SQL Server and Azure. Whether you're using the traditional desktop solution or Dynamics SL in a hosted environment you can point your staff to the Dynamics SL Web Apps for various project functions. You'll find that Microsoft Dynamics SL uses deep stack alignment to make your data accessible and your experience similar from one business function to the next.

# Project Management

Microsoft Dynamics SL provides project managers the information they need to run their projects more efficiently.

- Use web browsers to access project information on your desktop, tablet or smartphone.
- Time Entry, Expense entry with receipt attachments and Approvals on your desktop, tablet or smartphone.\*
- View the status of your projects in real time
- Analyze project profitability
- Setup new or view existing projects and tasks
- Assign resources to projects and tasks

# Project Accounting

Microsoft Dynamics SL provides the tools to configure invoices based on customer contractual requirements while providing insight to the data at any given point in time.

- Indirect cost pools to include provisional, actual and contractual
- Allocate indirect costs across projects including, but not limited to, Direct Cost Projects, Bid & Proposal and Internal Research & Development
- Allow multiple cost pools for indirect rates such as Fringe, Overhead and G&A
- Handle multiple billing requirements including:
  - Cost Plus (Fixed Fee, Award Fee, etc.)
  - Time and Materials
  - Fixed Price
- Time and expense management
- View percentage complete and work in process.
- End of year true up
- Drill back capabilities from project charges and project time and expense detail to purchase orders and related invoices

\* Some functionality requires WiFi, internet connection or mobile data plan (fees may apply).

# Project Reporting

Microsoft Dynamics SL uses familiar reporting tools to provide project managers, employees and executives with the information they need to help make informed decisions.

- Online tools provide real time access to project and contract information
- Use standard compliance reporting or create custom reports for company specific needs.
- Use commonly used Microsoft tools to distribute and display information to project managers and project employees
- Project Management and Project Accounting reports, including but not limited to:
  - Job Summary
  - Job Summary Supporting
  - Cost Summary
  - Project Revenue and Indirect Cost Analysis
  - Project Analyst reports
  - Project & Task Net Profit
  - Billed, Unbilled
  - ... and more

## Microsoft Dynamics SL

For more than 25 years, Microsoft Dynamics SL has delivered the functionality, performance, and ease of use that power diverse businesses around the world. From financials and distribution to services and projects, Microsoft Dynamics SL brings people and systems together to help you run your business more efficiently.

Microsoft Dynamics SL delivers long-term value with a solution that is easy to adapt and connect with independent software vendors (ISVs), other line-of-business applications, and the Microsoft technology that you already use in your organization. Comprehensive out-of-the box capabilities and rapid, flexible deployment options help you get up and running quickly and affordably. And our world-class network of Microsoft partners provide deep local and technical knowledge of specific industry requirements to help ensure that you have the best solution in place to meet your unique business needs.

With Microsoft Dynamics SL, you have access to powerful project and financial management capabilities designed to meet the unique needs of project-driven organizations. Microsoft continues to invest in Microsoft Dynamics SL with new releases.



Contact a Microsoft partner to find out how Microsoft Dynamics SL can help your business. Or to find out more about Microsoft Dynamics SL, visit [www.microsoft.com/dynamics/sl](http://www.microsoft.com/dynamics/sl). United States and Canada toll-free: (1) (888) 477-7989 Worldwide: (1) (701) 281-6500.

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